

# WERNER ELECTRIC SUPPLY CAPABILITY STATEMENT



**WERNER Electric Supply**



## COMPANY DATA

Established in 1920, Werner Electric Supply is a customer focused distributor of automation, data communications, electrical, lighting supplies, services and solutions. Located in Cottage Grove, Minnesota, the company has 7 locations in Minnesota and Western Wisconsin.

GSA Schedule Number: GS-21F-0117W

Revenue: \$125 million

Employees: 204

DUNS: 08-822-4600

NAICS: 423610, 423690, 423620, 423830, 423840

CAGE CODE: 4FMH4

SUPPLYFORCE CAGE CODE: 4C157

Accepts credit and purchase cards; Net 30 days

## MAIN CONTACT:

Jason Alt, National Account Manager  
Werner Electric Supply  
7450 95th Street South  
Cottage Grove, MN 55016  
Toll-Free: 1-800-769-3701  
Email: NationalAccounts@vmind.com

## PARTIAL CLIENT LIST

- Blue Lake Wastewater Treatment Plant in Shakopee, MN
- VA Medical Center in Tomah, WI
- National Guard Armory in Faribault, MN
- School projects for Hopkins, Eau Claire, Hudson, Rochester, Mankato, St. Cloud, St. Paul, and Minneapolis
- Universities including University of Minnesota, UW Eau Claire, UW Stout, UW River Falls, UW Lacrosse, MSU Mankato, and St. Cloud State University
- Waste Water Treatment Projects for Seneca in Eagan, MN, Empire in Farmington, MN, Waseca, MN, Renville, MN, Brandt Lake, Pigs Eye in St. Paul, MN, Saint Cloud, MN, and Cedar Rapids, IA
- Armories in Bloomington, Minneapolis, and Twin Cities Army Ammunition Plant in Arden Hills, MN
- County Projects for Hennepin, Ramsey, Washington, Dakota, and Blue Earth
- City Projects for Minneapolis, St. Paul, Rochester, Mankato, St. Cloud, and Eau Claire
- Hospital Projects for VA Medical Center in Minneapolis, MN, Mayo Health Systems, Luther Hospital, Sacred Heart Hospital, and North Memorial Medical Center

## CERTIFICATIONS

- GSA Certified: GS-21F-0117W
- Small Business Certification as a supplyFORCE subcontractor

## CORE COMPETENCIES

- Full Line Product Distributor: Automation, data communications, electrical and lighting
- Accessible Inventory: 14+ million in inventory, 7 branch locations, will-call and daily delivery routes including same day/emergency delivery
- Local Support: Inside and outside sales team plus product specialists
- Technical Support Team: Degreed engineers offering 24/7 emergency service
- Construction-focused: Services include conceptual design, proposal development, implementation of training, bid-to-completion project management, inventory management program, and on-site job trailers
- Product Specialists: In-depth expertise in renewable energy, lighting, automation, data communications and enclosures
- Customer-focused: Provide value-added services with emphasis on total installed cost of product
- Custom Solutions: Flexibility to develop custom customer solutions

## DIFFERENTIATORS

- Recognized as one of the top 100 places to work in Minnesota by Star Tribune
- Best of Both: Service and resources from large company with subcontractor SBA Certification
- Experienced Staff: Product specialists, technical support, in-depth knowledge of state codes and regulations
- Construction Services Team: Conceptual design, proposal development, implementation of training, bid-to-completion project management, inventory management program, staging and on-site storage capabilities
- Custom Wire and Cable: Ability to bundle, parallel spool, label and install pulling heads in-house
- Lighting Services: In-house lighting specialists providing energy audits and design layout
- Sustainability Expertise: Specialize in energy and sustainability product solutions, current legislation and coordination with local utilities to secure customer rebates
- American Made Products in Stock: Identified products that meet GSA requirements
- Online Order Service: Secure, self-serve system to view inventory, review quotes and order product
- Ease of Returns: Dedicated returns team, optional on-line forms and product pickup
- Full Service Recycling Program
- National Account Services: Pricing negotiation support
- Quality Assurance: 99.89% order fill-rates, 99.95% shipping accuracy, six sigma/lean program
- Community Support: Over \$60,000 donated to 29 local community organizations annually

[www.WernerMN.com/gsa](http://www.WernerMN.com/gsa)